



KENTUCKY'S TRANSPORTATION & LOGISTICS INDUSTRY

Logistics Planning & Management Career Pathway

OFFICE & ADMINISTRATION

| | | |
|----------------------------|--|--|
| Higher-Skilled Occupations | <p>General & Operations Managers Average Annual Earnings: \$94,157 Work Experience Required: 5 years or more Minimum Education Required: Bachelor's Degree</p> | <p>Five-Year Openings: 6,024 * On-the-Job Training: None</p> |
| | <p>Accountants & Auditors Average Annual Earnings: \$65,157 Work Experience Required: None Minimum Education Required: Bachelor's Degree</p> | <p>Five-Year Openings: 2,639 * On-the-Job Training: None</p> |
| | <p>Business Operations Specialists Average Annual Earnings: \$65,441 Work Experience Required: None Minimum Education Required: Bachelor's Degree</p> | <p>Five-Year Openings: 1,497 * On-the-Job Training: None</p> |
| | <p>Sales Representatives ** Average Annual Earnings: \$61,699 Work Experience Required: None Minimum Education Required: High School Diploma/GED</p> | <p>Five-Year Openings: 4,989 * On-the-Job Training: Moderate-term</p> |
| Middle-Skilled Occupations | <p>Purchasing Agents Average Annual Earnings: \$59,691 Work Experience Required: None Minimum Education Required: Bachelor's Degree</p> | <p>Five-Year Openings: 627 * On-the-Job Training: Long-term</p> |
| | <p>First-Line Supervisors of Office & Administrative Support Workers Average Annual Earnings: \$49,048 Work Experience Required: Less than 5 years Minimum Education Required: High School Diploma/GED</p> | <p>Five-Year Openings: 3,850 * On-the-Job Training: None</p> |
| | <p>Bookkeeping, Accounting, & Auditing Clerks Average Annual Earnings: \$36,372 Work Experience Required: None Minimum Education Required: Some College, No Degree</p> | <p>Five-Year Openings: 1,100 * On-the-Job Training: Moderate-term</p> |
| Entry-Level Occupations | <p>Billing & Posting Clerks Average Annual Earnings: \$34,049 Work Experience Required: None Minimum Education Required: High School Diploma/GED</p> | <p>Five-Year Openings: 2,039 * On-the-Job Training: Moderate-term</p> |
| | <p>Secretaries & Administrative Assistants Average Annual Earnings: \$31,993 Work Experience Required: None Minimum Education Required: High School Diploma/GED</p> | <p>Five-Year Openings: 3,202 * On-the-Job Training: Short-term</p> |
| | <p>Office Clerks, General Average Annual Earnings: \$29,666 Work Experience Required: None Minimum Education Required: High School Diploma/GED</p> | <p>Five-Year Openings: 3,808 * On-the-Job Training: Short-term</p> |
| | <p>Receptionists & Information Clerks Average Annual Earnings: \$26,522 Work Experience Required: None Minimum Education Required: High School Diploma/GED</p> | <p>Five-Year Openings: 3,891 * On-the-Job Training: Short-term</p> |

SHIPPING & RECEIVING

| | | |
|----------------------------|---|---|
| Higher-Skilled Occupations | <p>General & Operations Managers Average Annual Earnings: \$94,157 Work Experience Required: 5 years or more Minimum Education Required: Bachelor's Degree</p> | <p>Five-Year Openings: 6,024 * On-the-Job Training: None</p> |
| | <p>Transportation, Storage, & Distribution Managers Average Annual Earnings: \$87,954 Work Experience Required: 5 years or more Minimum Education Required: High School Diploma/GED</p> | <p>Five-Year Openings: 406 * On-the-Job Training: None</p> |
| | <p>Logisticians Average Annual Earnings: \$76,402 Work Experience Required: None Minimum Education Required: Bachelor's Degree</p> | <p>Five-Year Openings: 223 * On-the-Job Training: None</p> |
| | <p>Business Operations Specialists Average Annual Earnings: \$65,441 Work Experience Required: None Minimum Education Required: Bachelor's Degree</p> | <p>Five-Year Openings: 1,497 * On-the-Job Training: None</p> |
| Middle-Skilled Occupations | <p>Cargo & Freight Agents Average Annual Earnings: \$44,012 Work Experience Required: None Minimum Education Required: High School Diploma/GED</p> | <p>Five-Year Openings: 354 * On-the-Job Training: Short-term</p> |
| | <p>Dispatchers Average Annual Earnings: \$37,117 Work Experience Required: None Minimum Education Required: High School Diploma/GED</p> | <p>Five-Year Openings: 533 On-the-Job Training: Moderate-term</p> |
| Entry-Level Occupations | <p>Shipping, Receiving, & Traffic Clerks Average Annual Earnings: \$32,327 Work Experience Required: None Minimum Education Required: High School Diploma/GED</p> | <p>Five-Year Openings: 1,336 * On-the-Job Training: Short-term</p> |

* Some occupations cross multiple industries. Five-Year Openings projections provided here are cross-industry, not industry-specific.

** Please note that several Sales Representative occupations are involved in this category.